



CESAB case study



## CESAB MAKES A DIFFERENCE FOR WALKERS

- *Proficient, safer loading and unloading*
- *Continuous efficiency with faster, more accurate operations*
- *Health and safety improved with Intelligent Mast Design*

Operating 24 hours a day, five and a half days a week, Walkers Transport in Leeds is part of Palletways, the biggest distribution network in Europe.

A 60,000 square feet purpose built distribution area in Leeds handles the express distribution of palletised goods, moving up to 15,500 pallets and all types of goods, from quad bikes and clothes to building products, each week.

Chris Burley, operations manager: "When it was time to review the material handling fleet, we spoke to all the major suppliers. Spartan was one of several dealerships

that came to see us and they did a thorough assessment of our site and explained the design and engineering strengths of the CESAB brand.

"The build quality of material handling equipment is a huge priority because we can't afford to have equipment on site that regularly breaks down. All forklifts also need to be user-friendly and as safe as possible. Our team are working on them throughout shifts and they need to be comfortable if we are going to ensure optimum productivity."

Overwhelmingly positive feedback from over 30 forklift operators, after a trial of the



[www.cesab-forklifts.eu](http://www.cesab-forklifts.eu)



## Greater all round productivity

*“Intelligent Mast Design on the CESAB trucks has meant better health and safety on site, especially when we are loading onto double deck trailers. When the forks are working at maximum height to load the top deck, the mast design helps to make the loading process more sturdy and gives the driver better visibility. It’s essential we are proficient and safe at this type of loading and the CESAB trucks help to achieve this.”*

**Chris Burley**

### Increased visibility

CESAB’s IMD means that operators do not need to adjust their position as often or move their head as frequently when positioning the forks. This enables operators to achieve faster, more accurate operations and experience superior comfort during shifts.



### Build quality

As with all CESAB products, the M300 and B400 ranges are made in Europe in ISO 14001 certified factories using TPS\*, widely regarded as one of the world’s best manufacturing systems.



### Tried and tested

A trial of CESAB forklifts at Walkers received overwhelmingly positive feedback from the operators. They are now operating productively and continuously at well above Walkers’ average weekly requirement of 60 hours operation.



\*Toyota Production System



## CESAB proving durable and efficient

trucks meant that Walkers was confident about switching its fleet over to CESAB.

12 CESAB trucks are now in operation at Walkers Transport, including M318s, B420s and M325s, where they are used in the storage facility and for loading and unloading.

The CESAB M300 and B400 ranges feature, as standard, CESAB’s Intelligent Mast Design (IMD), with excellent levels of visibility through the mast. Increased mast strength is achieved through a patented ‘double C’ mast profile, exclusive to CESAB

and which delivers greater rigidity in the mast and increases stability. This means operators are much more productive and feel more confident when operating the forklift with loads at height.

Part of the CESAB B400 range, the B420 can manoeuvre easily in narrow aisles and on tight corners, while a wider frame ensures improved lateral stability on corners. Offering higher travel speeds, the B420 has a four wheel chassis that ensures excellent stability for high level loading operations or for operation on uneven surfaces.

The M318s have been fitted with optional transmission protectors to help reduce tyre and transmission wear, which in turn minimises operational costs.

Chris Burley: “We are impressed by the difference CESAB forklifts have made. Our drivers’ working lives have been made easier and we’ve seen clear efficiency and safety benefits across the board. The service from Spartan is fantastic and on the rare occasion there is an issue they are extremely fast to respond. Overall productivity on site is better than ever.”